



Full Circle Farm Therapeutic Horsemanship

2018 | | Annual Report



Mission and Vision

Mission

The mission of the Full Circle Farm Therapeutic Horsemanship Program is to provide the benefits of Equine Assisted Activities and Therapies to individuals living with special needs.

Vision

Enlisting the power of our equine partners, dedicated volunteers, and staff along with the generosity of donors, we provide services in a safe, professional, caring, and enjoyable environment.

We seek to inspire, encourage, and enable the development of social, emotional, physical, educational, and equestrian skills, for the benefit of body, mind, and spirit.

www.fcftherapeutic.org | 603-863-2952 | Tax ID: 82-1194621

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From the Executive Director



2018 has been an exciting year for Full Circle Farm Therapeutic Horsemanship. Time and energy has been invested in becoming a non-profit entity, informing our surrounding communities of our beneficial program and expanding our program.

In January 2018 FCFTH became a nonprofit. This has allowed us to raise monies through grants and donations.

Our program relies on these moneys to cover our costs.

Together with our Board of Directors we have been reaching out to inform various groups and the public of our presence and what we do. These groups have been welcoming and interested to learn of the incredible benefits that Equine Assisted Activities and Therapy delivers to individuals living with special needs. These benefits far exceed the hour-long lesson at the farm. They transfer directly into their daily routine.

We are continuing to grow our program in order to serve as many individuals as possible. Searches for the correct equine staff and volunteers (valued and crucial to a successful program) are ongoing.

The focus for 2019 is to develop our strategic plan. We are working directly on a variety of programs to encompass many individuals. Our program is a rich and rewarding experience for participants and volunteers alike. FCFTH is very proud of the services we offer and will continue to offer.

- Deb Cossingham



From the Program Director



2018 was a year of new riders and programs. Our second year as a PATH accredited center, it was also our first year as a non-profit and we are both growing and streamlining our programs. We gained seven new riders in 2018 and twelve new volunteers. We now average 50 participants a week, including several school groups and a veteran's group. We also started a vocational program for people who want to learn more about the care of animals in the hopes of finding a job in the animal industry.

In order to keep up with all this growth we have added a couple of part time staff: an instructor and an office manager allow me more programming time. One of our main stumbling blocks for new participants right now is our equine staff. We added a new pony but are in need of two horses and finding quality therapy horses is not easy!

Even as we settle into our own routine, we have made a point of being involved in the local and PATH communities. Both the Newport Police and Firefighters came for an evening each to learn about horse behaviors and safety in case they ever encounter horses during an emergency.

In September we hosted the NH/VT PATH state meeting. People from EAAT programs in both states attended workshops all day. In February we entered the Newport Winter Carnival for the 2nd year. Because of Deb's hard work and imagination we won first place!

We have a wonderful volunteer corps who help with horse preparation before classes, take care of horses after classes, lead and side walk in classes and help at fund raisers and events. We could not have grown FCFTH to where we are now without these volunteers.

2018 was a year of growth! Here's to 2019!

- Lorna Young

2018 at a Glance



Over 1000 Volunteer Hours



1150 Lessons and 16 new Participants



6 School Groups and 2 New Programs



Over \$5000 in Scholarships



Operations

Full Circle Farm Therapeutic Horsemanship

PROFIT AND LOSS January - December 2018

	TOTAL
Income	
Fundraising	8,691.50
Lessons	48,267.97
Merchandising	1,938.44
Uncategorized	110.49
Total Income	\$59,008.40
Cost of Goods Sold	\$51,189.12
GROSS PROFIT	\$7,819.28
Expenses	\$6,309.41
NET OPERATING INCOME	\$1,509.87
Other Income	
Donations - Restricted	4,647.00
Donations - Unrestricted	14,597.00
Interest - Checking Account	24.57
Total Other Income	\$19,268.57
Other Expenses	\$7,151.96
NET OTHER INCOME	\$12,116.61
NET INCOME	\$13,626.48

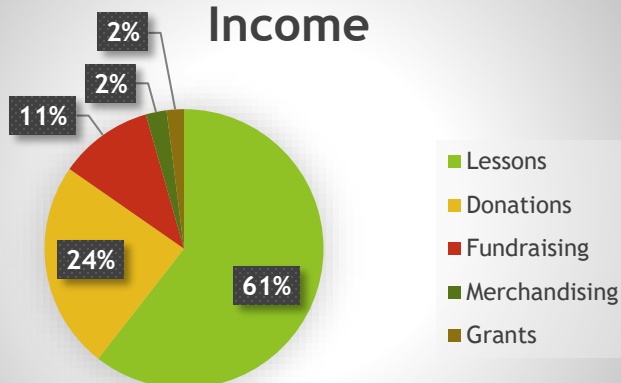
Full Circle Farm Therapeutic Horsemanship had a financially successful 2018. This was due in large-part to our financial supporters, our committed ridership, and some grants. A large amount of income for the program comes through the generosity of our donor network, accounting for \$19,244 or 25% of FCFTH 2018 annual income. Additionally, another \$10,630 was gained through fundraising efforts and merchandizing. Combined, donations and fundraising equaled \$29,874 or 38% of all program income. Without this much needed annual financial support, in-kind donations, and volunteerism the program would not be able remain financially viable.

Expenses were kept at a minimum in 2018 with the greatest being spent on horse care, rental, and health followed by human resources for our contracted staff. This accounts for 80% of all expenditure in 2019. These expenses are anticipated to rise year over year, and a future need for additional human resources, horses, and horse care and maintenance must be accounted for in 2019 and beyond.

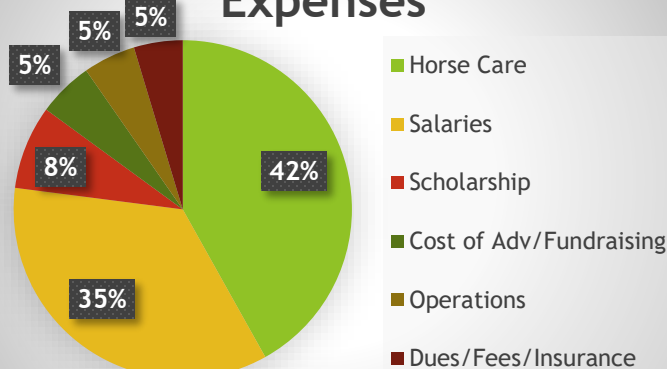
Thank you to all who have supported this wonderful program in our first full-year as a 501(c)(3) non-profit entity. We look forward to many more years of providing therapeutic riding to the community.

Matthew Petrin, Treasurer

Income



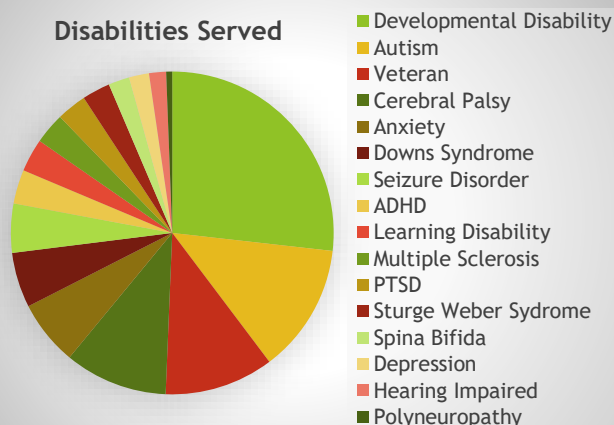
Expenses



It's important to note that not shown in these numbers is the tremendous amount of in-kind support we receive from Full Circle Farm: Arena and office use; equine manager; support staff; and much, much more.

We work with a wide variety of people with different abilities. Each individual has goals and objectives tailored to their specific needs.

Disabilities Served



Thank you

Non-profits survive on the generous donation of time and money by individuals and organizations. FCFTH would like to say a special thank-you to the following for significant contributions to our program. Please note that some prefer to remain anonymous, we respect their wishes and wish to let them know their contributions are very much appreciated.



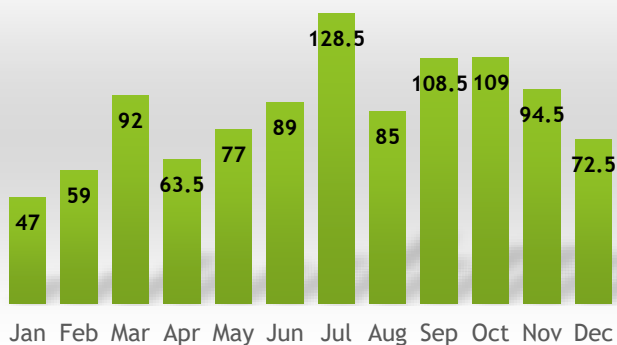
Volunteers

Nancy Marin
Amanda Cate
Robert Mallett
Sue Mitchell
Al McGuire
Babs Jarvis
Mary Davidson
Babs Fischer
Guinevere Tisdale
Fiona Peterson

Tamsen Snyder
Kitty Hanrahan
Paige Warner
Deb Brower
Elaine Johnson
Erin Diebold
Stephen Tisdale
Lori Treadwell
Eryn Bagley
Tom Kersey

Glynnis Hart
Paula Torres
Carole Hajek
Barbara Daley
Sharon Blain
Gerri Bendel
Jazzy Durgin
Gabby Keyser
Faith Reney
Sam Fletcher

Volunteer Hours by Month



Our volunteers are a very critical part of our program and we are very lucky to have so many kind and generous people helping out.

Donors

Renaissance Charitable Foundation
Claremont Savings Bank
Charlotte Marcy Memorial Fund
Network for Good
Jennifer Hotz
Goodrich Oil Company
Mateo, Lorenzo
Jim Martin Builders
New England Ctr for Horsemanship
Bonnie Dale
JCB Designscapes
LaValley Building Supplies
Al McGuire
Joyce Lundrigan
Claremont Senior Center
McSwiney, Hankin-Birke, Wood & Christie
Northcape Design
Call of the Wild Energy Therapy
Biddy Irwin
Fultons Construction
Maggie Kemp
Kemp, Maggie
McKenney Construction
Compassion Veterinary Hospital
Bar Harbor Bank and Trust
MJ Harrington

Cory Patten's Auto and Truck Works
Dorr Mill Store
Sector Software
MacIntyre and Sons
Lori Treadwell
Kelleyville Horse Supply
Skyline Designs
Sugar River Bank
Shawn and April Simmonds
Bernadette Fisher
Marathon Landscaping
Kelly Caron
Heidi Potter Holistic Horsemanship
BlakTop
Babs Fischer
Hank and Judy Cossingham
Road to Independence
Leslie Sutcliff
GIVE'R
Liz and Ted Young
Four Seasons Pet Care
Gord and Sue Tramwell
Coronis Market
Pierson, Cory
State of New Hampshire

Donor Spotlight - Charlotte Marcy Memorial



This fund was set up by the family of Charlotte Marcy to benefit veterans taking part in Equine Assisted Activities. Charlotte enjoyed horses all her life, after being injured in Iraq, horses became more than just recreation, they were a big part of her therapeutic program. Through this generous fund we supplied over 50 lessons to veterans, allowing others who have served our country to benefit from horses in Charlotte's memory.

